



INTERNATIONAL DISTRIBUTOR INFORMATION FORM

INFORMATION GIVEN BELOW WILL BE HELD CONFIDENTIAL AND EXCLUSIVELY FOR USE BY MALCO.

Firm Legal Name _____ Shipping Address (if different) _____
 Billing Address: _____
 City/Country: _____ City/Country: _____
 Postal Code: _____ Postal Code: _____
 Telephone: _____ Fax: _____
 Date Company or Corporation Formed: _____ Website (URL) _____

Customer VAT Number _____
 Total # of Employees _____ # of Sales Personnel _____
 Dun & Bradstreet Number _____

Would you like to be included on our website dealer locator?
 YES NO
 Are You a Selling Site?
 YES NO

Parent Company (if subsidiary) and Location: _____ E-mail: _____
 Buyer/Purchaser: _____ E-mail: _____
 Principal/Managing Director: _____ E-mail: _____
 Accounts Payable Manager: _____ E-mail: _____

Send invoices via: E-mail Address _____ Fax # _____ EDI US Mail
 Send Order Acknowledgments to: E-mail Address _____ Fax # _____
 What countries or regions do you serve? _____

1. Permission to be included in FAX MAIL LIST for exclusive Malco use. Yes No FAX # _____
 2. Permission to be included in E-MAIL LIST for exclusive Malco use. Yes No E-mail : _____

WHAT CHANNELS DO YOU SERVE:
 Autobody/PBE Drywall Fencing Flooring Gutter HVAC Installation
 HVAC Service Plumbing Radiant Roofing Siding Tool House

Do you sell to contractors (end users) directly or through your dealers?
 Contractor Sales _____% Dealer Sales _____%

What are the Major Product lines you carry? _____
 Are there any Product lines you are importing from the U.S.? _____

What type of Products do you currently sell?
 Hand Tools Portable Power Tools Air Hydraulic Tools Power Tools Accessories
 Shop or Factory machines Building Materials Autobody Tools

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When finished, please click submit to send.
 If a dialog box comes up after clicking submit,
 just say o.k. to launch your email program.